

Why NDR is Now Necessary

Richard Henderson,

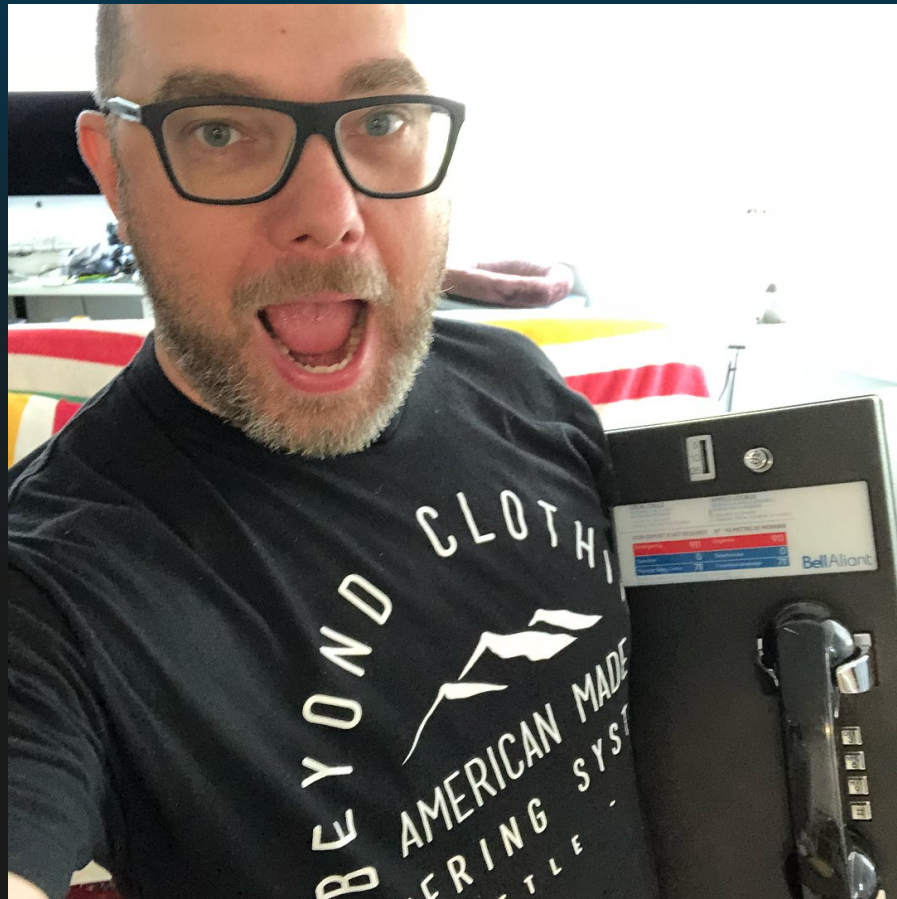
Head of Global Threat Intelligence

Synercomm Summit – 12 Sep 2019

Who Am I?



Who Am I?



Ayyyyy!



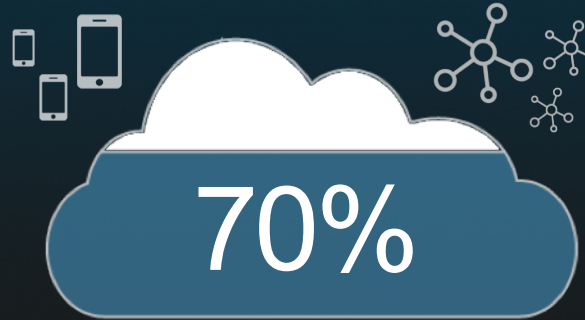
Security Challenges

Increasingly Sophisticated Threats



- Nation states and organized crime **use multiple evasion techniques**
- 65% of malware samples are unique

Complex IT Environments



- **By 2020 70% of all IT workloads will run in the cloud**
- IoT is rapidly taking bigger shares of IT budgets
- BYOD is pervasive

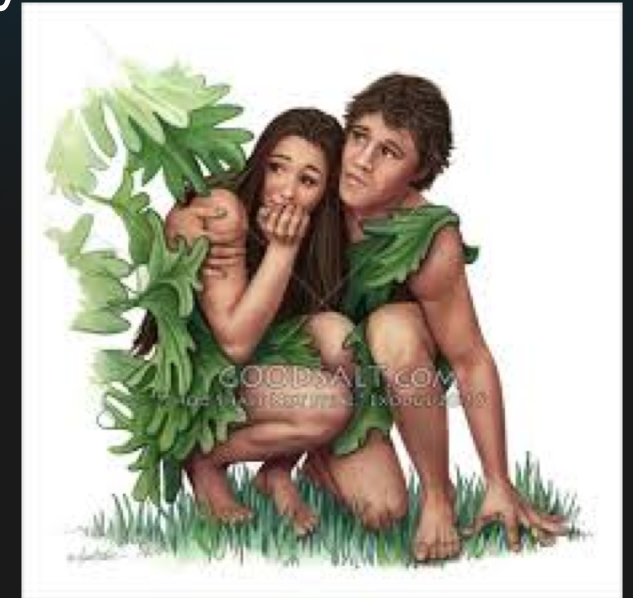
Cyber Security Skill Shortage



- By 2021 there will be **3.5 million unfilled security positions**

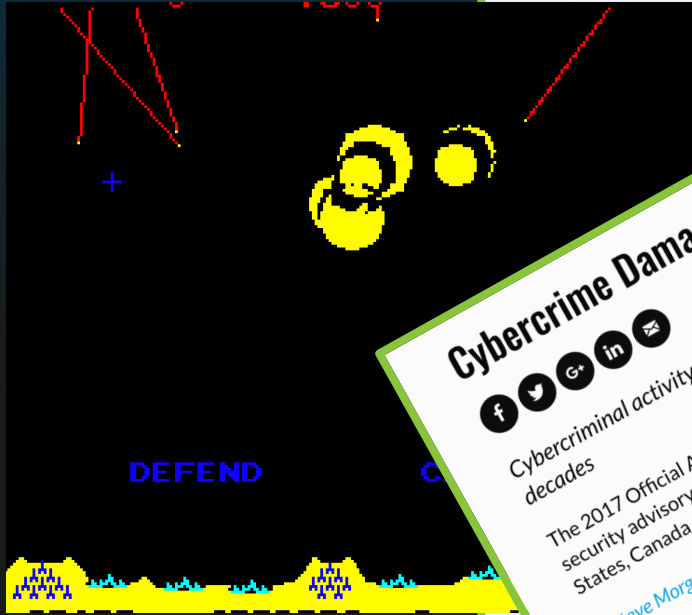
The Challenge of Advanced Malware Protection

- It is difficult for existing security controls to defend against advanced malware
- Perimeter-centric approaches leave organizations exposed
- The gravitational pull of technology advancement will always result in new threat vectors
- Humans are still the weakest link
- Obfuscation of maliciousness has existed since Adam and Eve



Asymmetric Warfare 2.0

The supreme act of war is to subdue the enemy without fighting.- Sun Tzu The Art of War.



Cybercrime Damages \$6 Trillion By 2021



Cybercriminal activity is one of the biggest challenges that humanity will face in the next two decades

The 2017 Official Annual Cybercrime Report is sponsored by [Herjavec Group](#), a leading global information security advisory firm and Managed Security Services Provider (MSSP) with offices across the United States, Canada, and the United Kingdom. [Download PDF](#)

- [Steve Morgan](#), Editor-in-Chief
Menlo Park, Calif. - Oct. 16, 2017

Cybercrime is the [greatest threat to every company](#) in the world, and one of the [biggest problems with mankind](#). The impact on society is reflected in the numbers.

Last year, Cybersecurity Ventures predicted that cybercrime will cost the world \$6 trillion annually by 2021, up from [\\$3 trillion in 2015](#). This represents [the greatest transfer of economic wealth in history](#), risks the incentives for innovation and investment, and will be [more profitable than the global trade of all major illegal drugs](#) combined.



The Internet - Level 4: Do Not Travel
time, terrorism, civil unrest, and armed conflict.

Raising Awareness



Assessing and Strengthening the Manufacturing and Defense Industrial Base and Supply Chain Resiliency of the United States

Report to President Donald J. Trump
by the Interagency Task Force in Fulfillment of
Executive Order 13806

*“The central challenge to U.S. prosperity and security is the **reemergence of long-term, strategic competition** by what the National Security Strategy classifies as revisionist powers. It is increasingly clear that China and Russia want to shape a world consistent with their authoritarian model – gaining veto authority over other nations’ economic, diplomatic, and security decisions.”³*

What Keeps CISOs Up At Night



MALICIOUS HACKERS ARE THE NO. 1 THREAT KEEPING SECURITY LEADERS UP AT NIGHT. EVEN SECURITY LEADERS WHO ARE WELL EQUIPPED TO HANDLE CYBERSECURITY RISK ARE HIGHLY ANXIOUS.

Source: The State of Cybersecurity Priorities and Strategies
Scale Venture Partners

72%

ARE INVESTING THE MOST RESOURCES IN DATA BREACH PROTECTION

40%

DATA BREACHES ARE THE TOP IT SECURITY RISK IN THE ORGANIZATION

46%

DATA BREACHES ARE A TOP 3 THREAT KEEPING THEM UP AT NIGHT

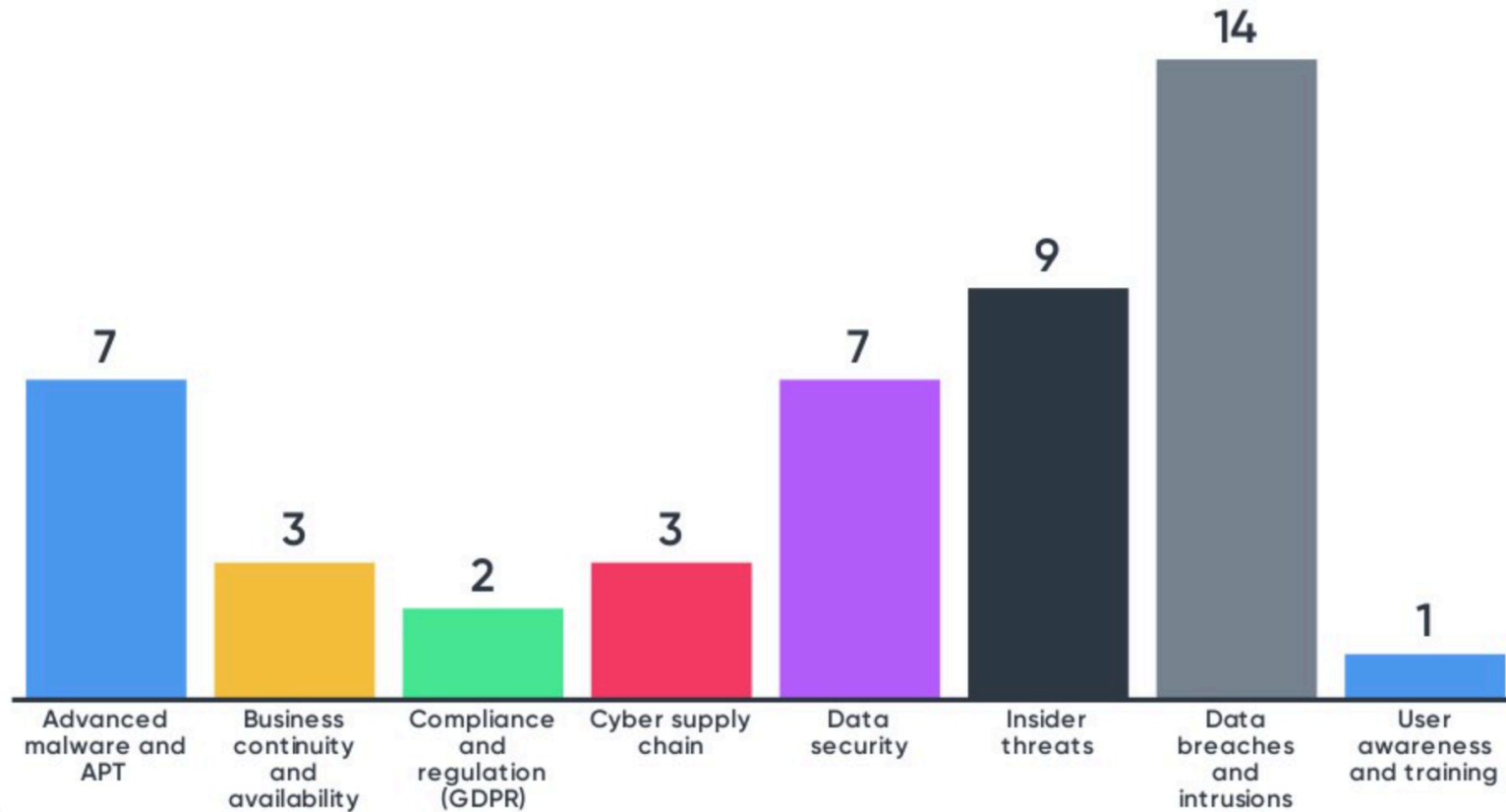
49%

DATA BREACHES ARE THE NO.1 RISK WHERE THEY ARE PLANNING TO DEDICATE MORE RESOURCES IN 2017

60%

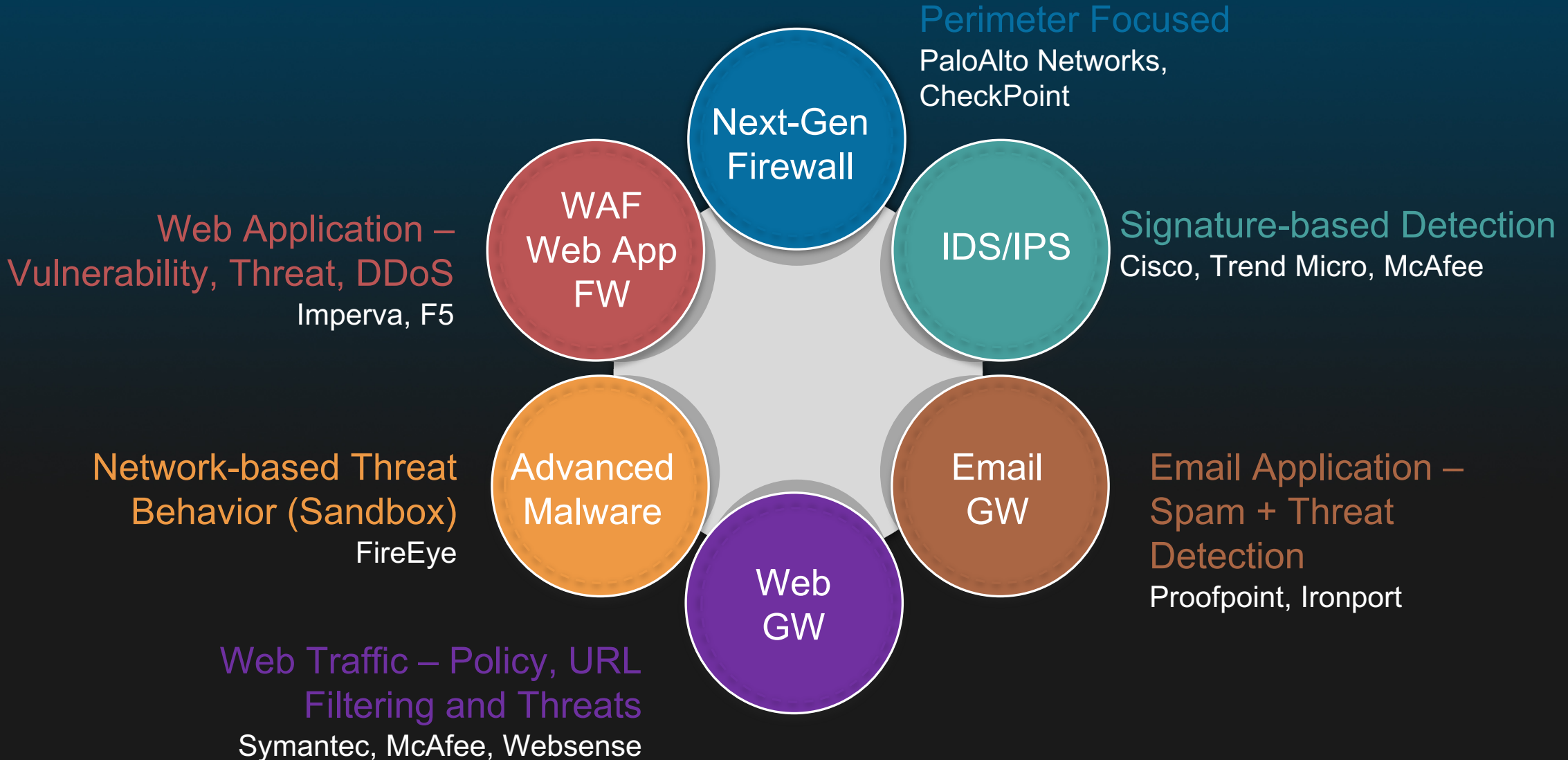
BUILT AN IN-HOUSE SOLUTION DUE TO A LACK OF COMMERCIAL ALTERNATIVES

What (Actually) Keeps CISOs Up At Night



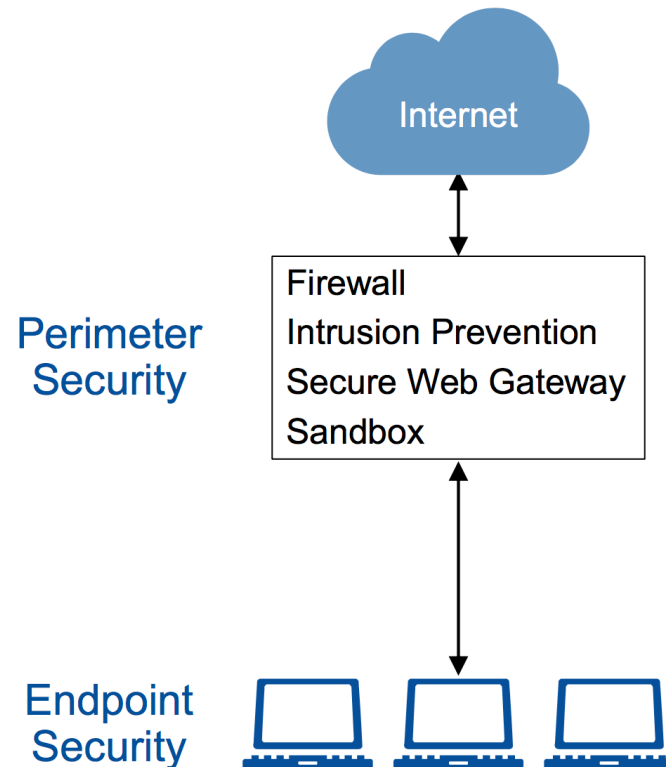
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Network Security – Traditional Markets



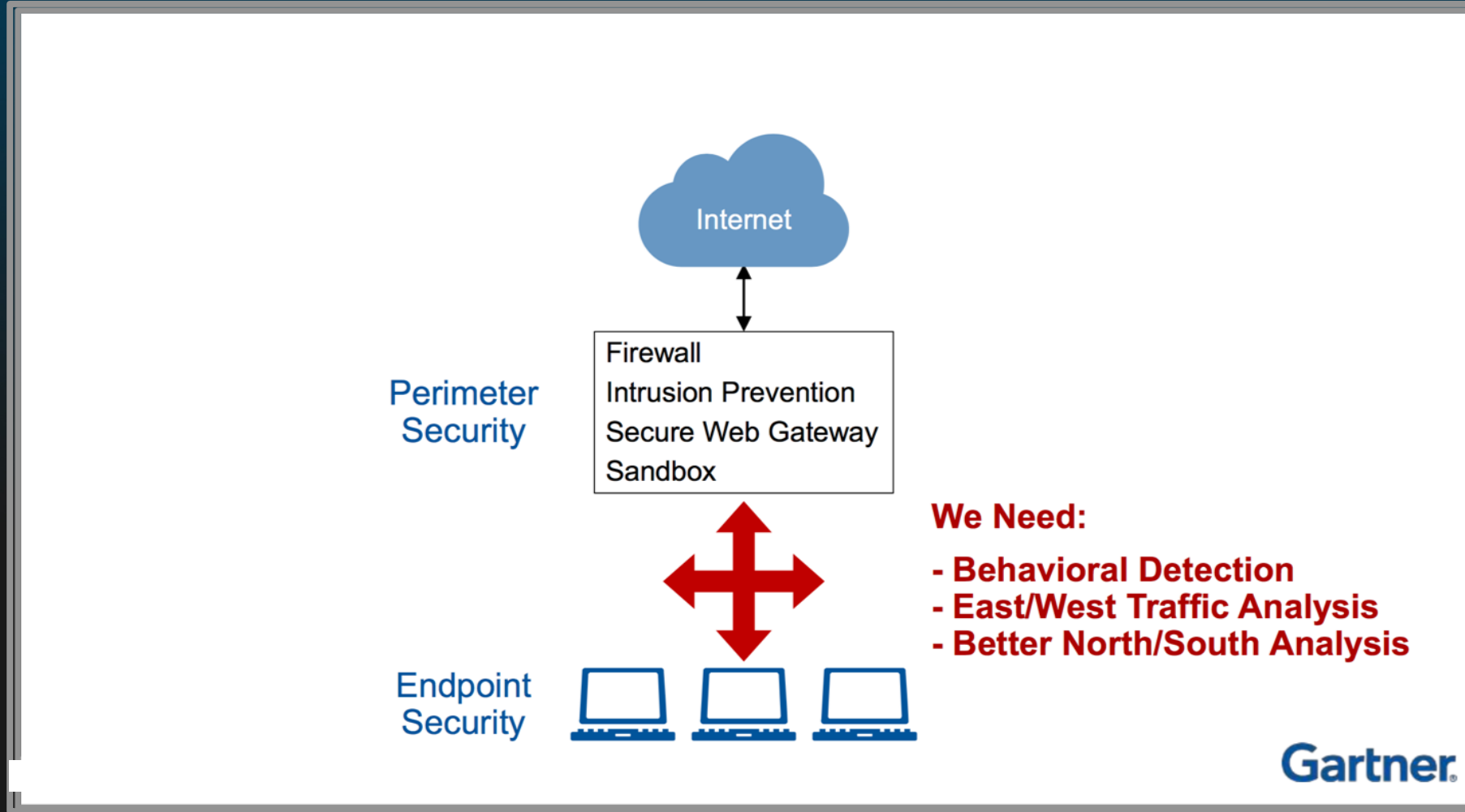
The Missing Piece?

What's Missing From This Picture?



Gartner®

Network Detection and Response (NDR)



Traditional Malware Scanning Tools Lack Visibility

Legacy Sandboxes

- Can only guess to the nature of the file
- Malware must be executed to be effectively analyzed
- Analysis environment is learned when malware executed
- Malware adapts to evade the sandbox in the future

Limited OS Visibility

Deep Content Inspection

- ✧ Complete kernel-level visibility
- ✧ IDENTIFIES and BYPASSES malware's evasive techniques
- ✧ **Manipulates & interacts** with artifacts to elicit behaviors
- ✧ Version-less detection alleviates expense of sandbox "gold images"
- ✧ Dormant Code Analysis identifies latent code blocks awaiting activation

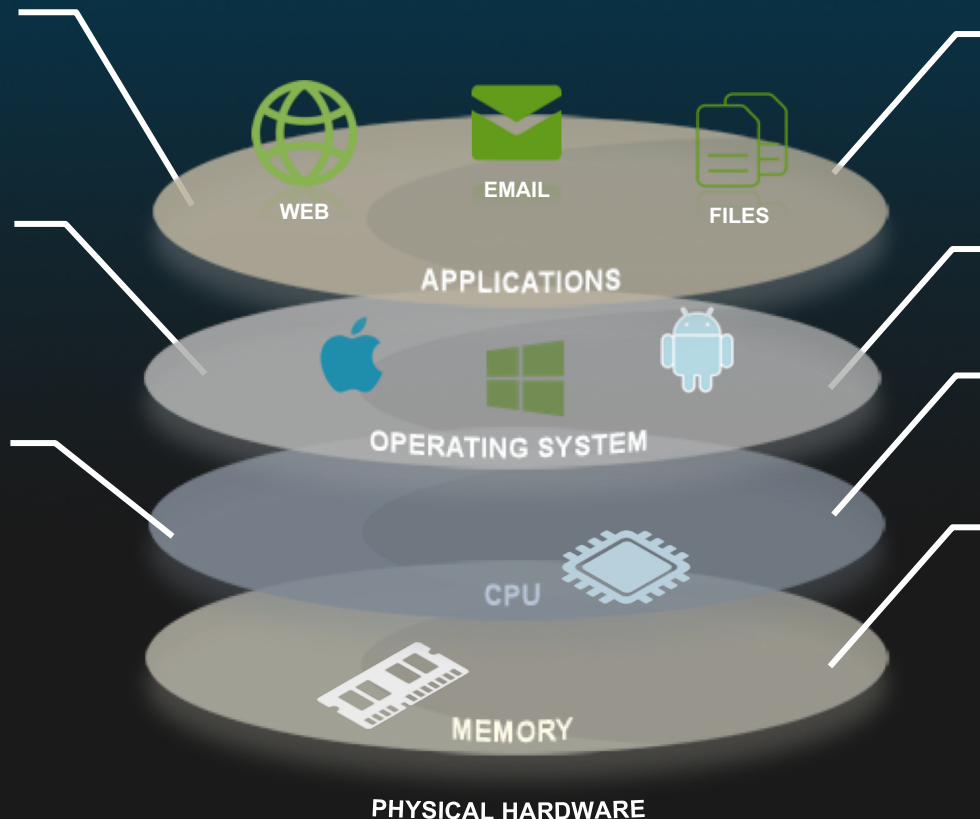


The Deep Content Inspection Difference

Version-less inspection and analysis does not require gold images

Dormant code analysis
Exploit symptom diagnosis

Dynamic code analysis
elicits malicious behaviors



Identification of malicious document macros

True Kernel visibility

Evasion detection & TLS fingerprinting

Inspection of malware memory including encrypted strings

How I learned to stop worrying... ...and love AI-powered NDR.

The existing strategies are failing...

\$3M-\$4M cost per breach

(\$150 per record compromised)

4 million stolen records per day,

4,000 ransomware attacks per day

200,000 new malware discoveries per month

50% of all internet traffic today is bots

Dwell time of an average attack is ~200 days

The Concept Behind NDR

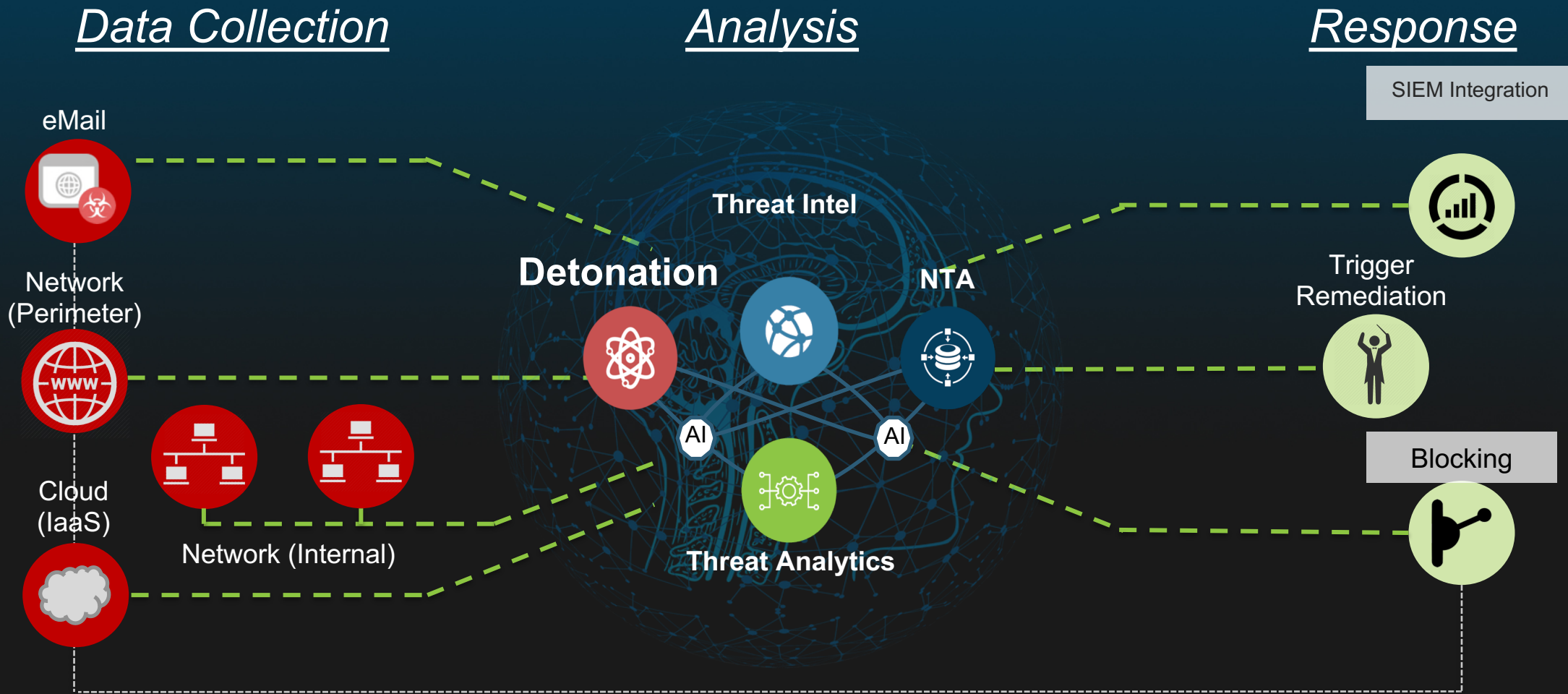


The Concept Behind NDR

"Reality is one, though wise men speak of it variously."

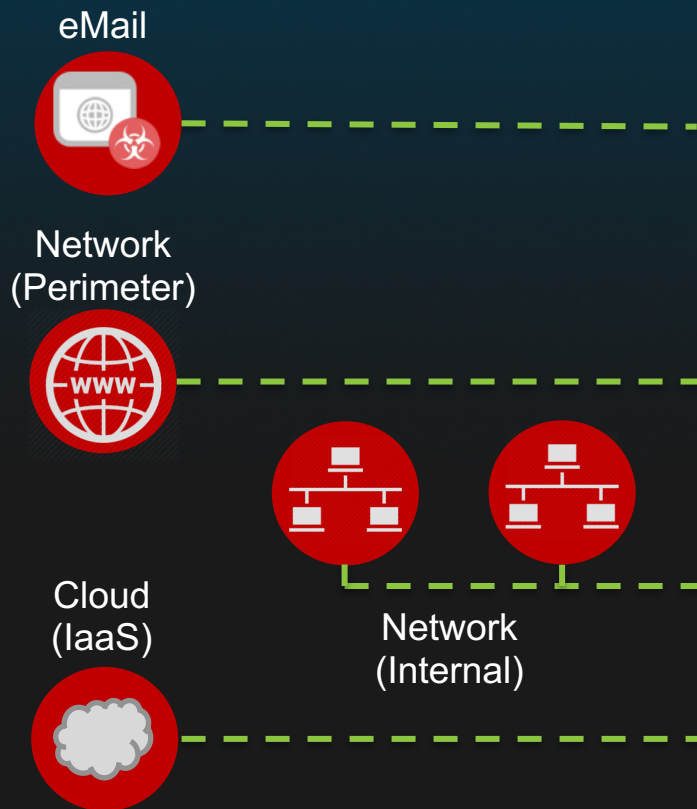
- the *Rigveda*, dated to have been composed between 1500 and 1200 BC

Solution Architecture



Solution Architecture

Data Collection



Sensor Type	Data Collected	Considerations
eMail	Headers, Content, URLs, Attachments	On-premise, O365, G-Suite, blocking or monitor mode
Perimeter (North/South)	Deep Packet Inspection (DPI), App Protocol: HTTP, TLS, DNS, SMB, etc. Metadata, Netflow, ICAP, Files	Appliance or Software, Any Ingress/Egress point
Internal (East/West)	DPI, HTTP, TLS, DNS, SMB, etc. Metadata, Netflow, ICAP, Files	Appliance or virtual appliance
Cloud (IaaS)	Metadata, Netflow, ICAP, Files	Visibility varies from cloud to

Solution Architecture

Analysis



On-premise
Hosted
Public Cloud

Detection	Techniques	Advantages
Signatures and Reputation	DPI, Threat Intelligence	Automated (AI-based) signature generation
Threat Behaviors	Full System Emulation, AI-based Static File Classification	Visibility into every single instruction and OS kernel
Network Behaviors and Anomalies	Supervised and Unsupervised AI, Heuristics	AI trained on more data sources and richer inputs deep ML expertise

Improving Fidelity
and Reduced False Positives

Solution Architecture

Action	Technique
All major SIEMs supported	100% Open API – detection and control
Command Messaging	ACL updates, TCP resets, Blacklisting
Native sensor blocking	Lastline sensors in-line capable

SIEM Integration



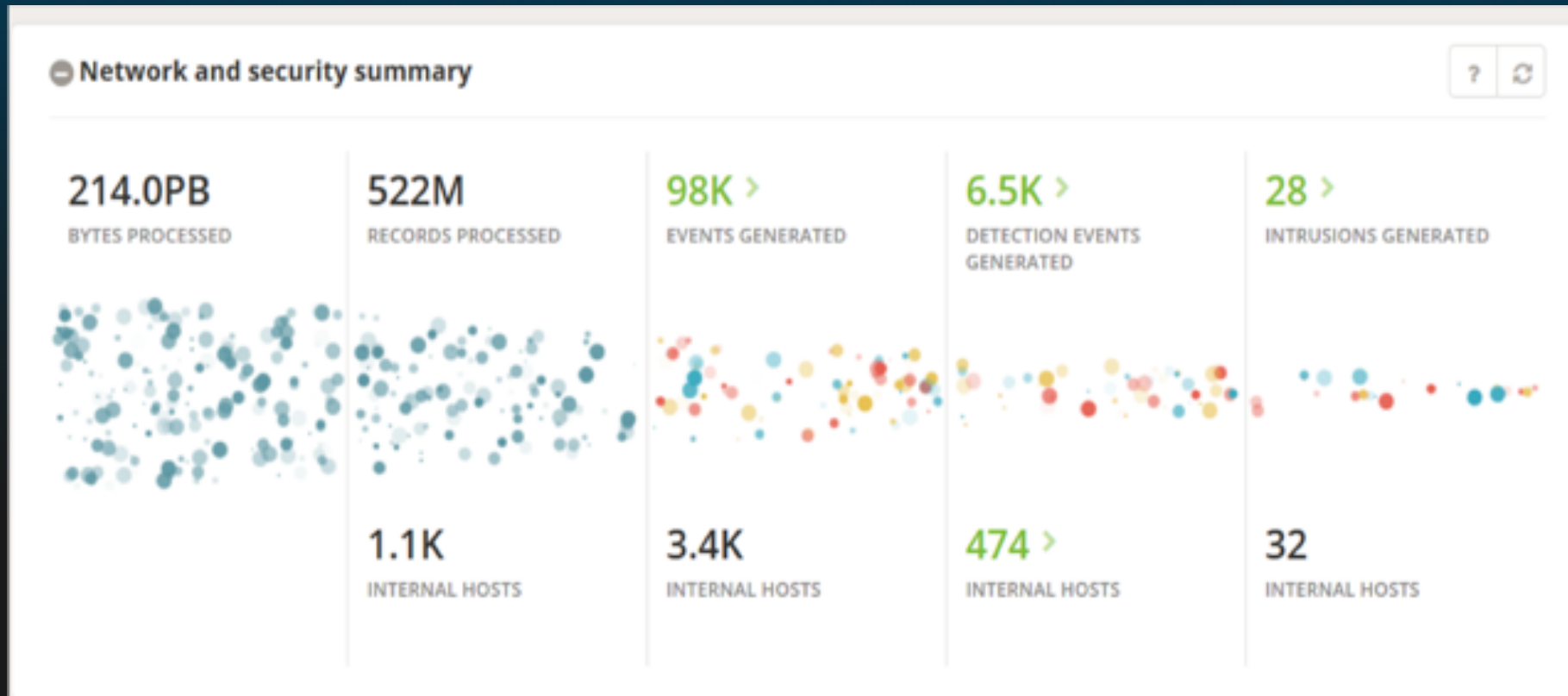
Trigger Remediation



Blocking



How Effective Can it Be?



Places to Monitor on the Network

Traffic going outside the organization

Internet \leftrightarrow Inside

Most common inspection for Web, E-mail, file xfer

Key for detecting malware C&C traffic

Partner/Extranet \leftrightarrow Inside

Possible contamination from external network

Partner may not know they are infected

Traffic inside the organization

Inside \rightarrow Inside

Lateral propagation of malware

Monitoring traffic to/from file servers, intranet web

Within a virtual machine network

Virtualization very popular, some traffic never seen on network

Superior Analysis Advanced Threat Detection

		Lastline/NDR	Traditional NTA	Advanced Malware	Next-Gen Firewalls
Perimeter	URL in email that points to an unknown phishing site	✓	✗	✓	✗
	PDF doc that includes a URL that links to malware	✓	✗	●	✗
	Malicious advertising	✓	✗	✓	●
	Exploit against web server in the cloud	✓	✗	✗	✓
	Infected IoT devices	✓	●	✗	✓
Network Activity	Obfuscated command & control and beacon	✓	✓	●	✗
	Active directory attacks	✓	✓	✗	✗
	Ransomware spreads laterally	✓	✓	✗	✗
	Distinguish a benign from a malicious RDP connection	✓	✗	✗	✗
	Exfiltrate data via DNS tunneling	✓	●	●	●

The Most Valuable Intel is in Your Network

Negative Value of External Feeds

Lots of overlap,
right?

1	2	3	4	5	6	7	8	10	11	12	15	16	18	19	20	21	24	25	27	29	30
-	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%
49%	-	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

/www.first.org/resources/papers/conf2016/FIRST-2016-63.pdf

Types of data: “blacklists”

/www.first.org/resources/papers/conf2016/FIRST-2016-63.pdf

Key results:

- More than **96%** of domain names are unique to one list
- IP addresses are unique to one list **82%-95%** of the time

122M IPs, **31M** domains (2nd year)

- IP addresses are unique to one list **85%-92%** of the time



- Internal threat data is gaining traction
- Unempowered/overworked junior staff
- Irrelevant IoCs



- Too Voluminous
- Triage Blindness
- Lack of Context

External Threat Metrics for CISO Metrics

- Threat Actors employed over 40 payload types to attack enterprises
- 1 in 500 threats infiltrate enterprise security deployments
- You are Patient0 in 65% of threat encounters
- 1in12 threats displayed advanced capabilities
- 90% of detections are generic and are remediated in the same way

Interested in Learning More?

Get a free threat assessment or an easy-to-deploy Proof of Value demo of Lastline Defender and see how it can dramatically increase the quality of your alerts

Deploy a sensor in as little as 30 minutes

Turn low fidelity alerts or false positives into high fidelity alerts



Did We Make it on Time?

Questions?

rhenderson@lastline.com

LinkedIn

@richsentme – Tweet Tweet

Thank You!

